

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----181546Z 080182 /44

R 181412Z JAN 77  
FM AMEMBASSY SOFIA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2255

UNCLAS SECTION 1 OF 2 SOFIA 0115

COMMERCE PASS BEWT/OEWD/TPD/TDAD  
FROM PIGGOT FOR BTHOMPSON/RSTECHSCHULTE

E.O. 11652: N/A  
TAGS: BEXP, BU  
SUBJECT: AUTOMATED BUILDING TSS - ADVANCE WORK IN SOFIA

1. AFTER PRELIMINARY MEETINGS WITH HELPFUL  
AND EXPERIENCED TSS CONTROL OFFICER WILLIAM BLACK,  
EMBASSY OFFICERS AND STAFF, ADVANCE OFFICER PIGGOT  
VISITED BULGARIAN MINISTRY OF CONSTRUCTION. OFFICIALS  
EXPRESSED GREAT INTEREST IN SEMINAR TOPICS AND  
COMPANIES, WILL APPOINT A CO-CHAIRMAN AND COOPERATE  
FULLY TO ENSURE THAT THE RIGHT PEOPLE ARE INVITED  
AND ATTEND.
2. BULGARREKLAMA WILL UNDERTAKE TRANSLATION OF ABSTRACTS,  
BIO AND COMPANY DATA, PROOFREADING, PRINTING, ADDRESSING  
AND MAILING, TOGETHER WITH SEMINAR PROGRAM AND INVITATIONS.  
THEY WILL ALSO OBTAIN INTERPRETERS, SEMINAR SECRETARY,  
CONFERENCE HALL WITH SIMULTANEOUS INTERPRETATION  
AND ALL OTHER EQUIPMENT, ETC.
3. BULGARIAN CHAMBER OF COMMERCE AGREED TO LIAISE  
WITH OTHER BULGARIAN ORGANIZATIONS AND EMBASSY TO  
ENSURE USEFUL SCHEDULE OF APPOINTMENTS FOR  
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PARTICIPATING EXECUTIVES.

4. THIS PRELIMINARY SCHEDULE WILL BE UP-DATED AS  
ADDITIONAL INFO RECEIVED.

TUESDAY, MARCH 15, 1977

1905 - ARRIVE FROM WARSAW ON LZ-108. TO BE MET  
BY CONTROL OFFICER, CLEAR IMMIGRATION AND  
CUSTOMS, RECEIVE ADVANCE OF 5 LEVA IN PETTY  
CASH, AND TRANSFER IN EMBASSY VEHICLES TO THE  
GRAND HOTEL SOFIA.

WEDNESDAY, MARCH 16TH

1000 - MEET THE AMBASSADOR, ATTEND EMBASSY BRIEFINGS AND  
REVIEW PROGRAM SCHEDULE.

1100 - BRIEFING ON THE BULGARIAN CONSTRUCTION INDUSTRY  
AT THE MINISTRY OF CONSTRUCTION.

1300 - LUNCH - AS DESIRED.

1500 - BY EMBASSY VEHICLES TO SEMINAR SITE TO MEET  
INTERPRETERS, REVIEW TECHNICAL TERMINOLOGY TO BE  
USED IN SPEECHES AND ON SLIDES, CHECK OUT THE  
EQUIPMENT, ETC.

1915 - LEAVE HOTEL FOR BULGARIAN FOLKLORE SHOW AND  
DINNER (OR POSTPONE TO FRIDAY EVENING AS DESIRED).

THURSDAY, MARCH 17TH

0845 - BY EMBASSY VEHICLES TO HOTEL PARK MOSKVA FOR ALL-  
DAY SEMINAR PROGRAM, AS FOLLOWS:

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1000 - WELCOMING REMARKS - CHAIRMAN, CO-CHAIRMAN, AND  
AMBASSADOR

1015 - CHAIRMAN'S INTRODUCTION AND PRESENTATION

1100 - TICON

1200 - ARMSTRONG CORK

1300 - BREAK FOR LUNCH - BULGARREKLAMA WILL OBTAIN BUS TO  
SHUTTLE BULGARIAN GUESTS INTO TOWN OVER LUNCH HOUR.

1500 - MCCracken CONCRETE PIPE MACHINERY

1600 - SPANCRETE

1700 - SHELLEY SYSTEMS

1800 - SEMINARS END - ALL CROSS THE CORRIDOR FOR

RECEPTION IN THE WINTER GARDEN ROOM. 100 BULGARIAN  
GUESTS ARE EXPECTED TO ATTEND LECTURES AND RECEPTIONS.

FRIDAY, MARCH 18TH

APPOINTMENTS ARE BEING ARRANGED FOR THE COMPANY EXECUTIVES  
THROUGHOUT THE DAY WITH FTOS, MINISTRY AND INSTITUTE  
OFFICIALS. A SEPARATE PROGRAM WILL BE DEVELOPED FOR THE  
CHAIRMAN.

1800 - MEET WITH THE AMBASSADOR TO EXCHANGE IMPRESSION OF  
THE PROGRAM AND ITS RESULTS

1900 - DINNER FREE

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----181549Z 080261 /44

R 181412Z JAN 77  
FM AMEMBASSY SOFIA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2256

UNCLAS SECTION 2 OF 2 SOFIA 0115

SATURDAY, MARCH 19TH

AM - FREE TO ENJOY SOFIA - SIGHTSEEING INFORMATION IS  
BEING MAILED TO THE PARTICIPANTS' OFFICES.

EARLY LUNCH

1330 - LEAVE HOTEL IN EMBASSY VEHICLES (7 ONLY DEPARTING  
TO BUCHAREST). CHECK IN AT AIRPORT, RECONVERT  
UNSPENT BULGARIAN LEVA.

1445 - ROMANIAN AIRLINES FLIGHT RO-204 LEAVES FOR BUCHAREST.

5. DUE TO COMBINATION OF ECONOMIC, COMMERCIAL, SOCIAL,  
AND GEOGRAPHIC FACTORS, ADVANCE OFFICER EXPECTS SOFIA  
TO BE THE MOST EXPENSIVE STOP ON THE SEMINAR TOUR. PLEASE  
CABLE TO EMBASSY FISCAL DATA AND TOTAL BUDGET AUTHORIZATION

AS FOLLOWS (KEYED TO FISCAL PLAN FOR TSS PROJECT  
5407-40 ON IDB FORM 488). ALTHOUGH CURRENT EXCHANGE IS  
0.9555 LEVA TO U.S. DOLLAR, WE HAVE OBTAINED MOST  
QUOTATIONS FOR BUDGET IN DOLLARS.

CODE	DESCRIPTION	US DOLLARS
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230	TELEPHONE, TELEGRAMS, ETC.: LOCAL PLUS INTERNATIONAL COMMO, SHUTTLES, ETC.	195
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234	OTHER SPACE RENTAL: CONFERENCE, MEETING, AND RECEPTION ROOMS, INCLUDING REARRANGING FOR SEMINAR	1,310
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237/9	EQUIPMENT RENTAL: MICROPHONES, SPEAKERS, PODIUM, TABLES, DESKS, CHAIRS, PROJECTORS, SCREEN, CABLES, SIMULTANEOUS INTERPRETATION BOOTH, MICS, HEAD PHONES, ETC.	560
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248-01	OVERSEAS PRINTING: TRANSLATION, PROOFREADING, TYPESETTING, PRINTING, ENVELOPES, INSERTION, ADDRESSING, POSTAGE, AND MAILING OF ABSTRACTS, BIO AND COMPANY DATA. PRINTING, ENVELOPE ADDRESSING, INSERTION, POSTAGE, AND MAILING OF INVITATIONS.	810
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250-01	CONTRACT PERSONNEL: INTERPRETERS FOR REHEARSAL, SEMINAR SESSION, RECEPTION AND COMPANY MEETINGS WITH BULGARIAN OFFICIALS. SEMINAR RECEPTIONIST AND APPOINTMENTS SECRETARY. COMMERCIALY LICENSED BUS DRIVERS (WITH EQUIPMENT), COURIERS, ETC. BULGARIAN GOVERNMENT CONTRACT SERVICES.	1,000
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250-11	MARKET PROMOTION AND PHOTOS: PRE-SEMINAR ANNOUNCEMENTS AND PROMOTIONS AS REQUIRED, PLUS PHOTO COVERAGE AT WORKING SEMINAR, MEETINGS, RECEPTION AS DEEMED APPROPRIATE AT THE TIME.	210
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259-21   HOSPITALITY:                      650

            TOTAL BUDGET REQUEST              \$4,735

6. AS SCHEDULED PIGGOT PROCEEDING TO BUCHAREST AT 1610  
JAN 18TH ON BE 824.  
HERZ

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009